

# 2021: A REMARKABLE PERFORMANCE FOR ARVAL

ARVAL IS A BNP PARIBAS GROUP COMPANY AND A EUROPEAN LEADER IN FULL-SERVICE VEHICLE LEASING AND NEW MOBILITY SOLUTIONS. EVERY DAY, OUR TEAMS IN THE WORLD OFFER FLEXIBLE SOLUTIONS TO MAKE YOUR JOURNEYS SEAMLESS AND SUSTAINABLE.

**7,500** ARVAL EMPLOYEES TO SERVE | **300,000** CUSTOMERS | **30** COUNTRIES

In 2021, an outstanding performance in view of the challenges associated with the pandemic, the shortage of semi-conductors and a challenging overall context in the automotive sector:

**1,469,753**  
LEASED VEHICLES  
IN OUR FLEET

**+6.4%**  
GROWTH IN 2021  
growth rate end of period 2020-2021 on a comparable basis

**+15%**  
INCREASE  
in new vehicles  
orders vs. 2019



## ARVAL BEYOND STRATEGIC PLAN INTO ACTION

The strategic orientations of the plan **CONFIRMED AND STRENGTHENED** IN 2021

**360° MOBILITY**

- +54% bike-leasing contracts
- x10 MaaS users
- +34% rented months with Arval Mid Term Rental
- Electrified vehicles = 30% of new vehicles orders
- Arval Mobility App, Arval Mobility Hub, Arval Mobility Consulting, E-Bikes, Autonomous Shuttle

**ARVAL INSIDE**

- 13 strategic partnerships with banks, retailers, and automotive players
- +3 countries for the Element-Arval Global Alliance = 53 countries, 3 million vehicles

**CONNECTED & FLEXIBLE**

- 400,000 vehicles connected
- Flexible product pilots in 3 countries

**GOOD FOR YOU, GOOD FOR ALL**

- 700,000 electrified vehicles leased at end 2025

### AMBITIOUS CSR STRATEGY

**1 EV = 1 tree**  
ARVAL 1 ELECTRIFIED VEHICLE = 1 TREE  
71,000 TREES PLANTED IN 2021

### ELEMENT-ARVAL GLOBAL ALLIANCE

**element** | **ARVAL** BNP PARIBAS GROUP  
+ 3,000,000 VEHICLES | 53 COUNTRIES

### AWARDS

**ITALY** Ecovadis Platinum / **THE NETHERLANDS** Golden Ear Certification (customer feedback) / **GREECE** Gold Prize Mobility Awards / **POLAND** Road Safety Company of the year / **ROMANIA** Best in operational leasing company / **UK** Fleet news wellbeing award



**ARVAL**  
BNP PARIBAS GROUP

For the many  
journeys in life